PU ISSER

M.A. SEMESTER I

MARCH- APRIL EXAMINATION 2021

GEN 709: BASIC SOFT SKILLS

TIME: 3 Hours MM: 25

Notes:

- 1. Section 1 contains 8 questions. Attempt any 5 of them. Each Answer not to exceed 25-30 words. Each question carries one mark.
- 2. Section II consists of FOUR units. Each unit carries two questions. Attempt FOUR questions from Section II selecting one question from each unit. Each question carries 5 marks.

SECTION-I (5X1=5)

- Q. 1
- (a) Define communication.
- (b) What is the relevance of feedback in communication process?
- (c) Briefly discuss assertive skills.
- (d) Write a short note on negotiation skills.
- (e) Differentiate between competitive and collaborative team behaviour.
- (f) Why should you follow telephone etiquette?
- (g) Write any four examples of time wasters.
- (h) What is Eustress?

SECTION -II (4X5=20)

UNIT-I

- Q 2. "The greatest problem with communication is the illusion that it has been accomplished". Elaborate.
- Q 3. "Effective communication is important all the time in every situation whether professional or personal". Discuss.

UNIT-II

- Q 4. 'For successful communication, listening is more important than speaking' Explain.
- Q 5. Critically examine styles of leadership.

UNIT-III

- Q 6. Why do teams fail? Discuss the advantages of working in a team.
- Q 7. "Corporate etiquette is a practical and profitable social skill that plays an important role in career success, building better relationships and increasing professionalism." Comment.

UNIT-IV

- Q 8. Discuss the importance of time management.
- Q 9. Discuss the symptoms of stress and strategies to cope up with stress.